

practical decisions



decision making tools

- **Is everyone in your organisation proficient in all the traditional decision making techniques?**

People in your organisation may be familiar with a number of decision making techniques, but are they familiar and fluent with all the major tools?

This one day interactive workshop outlines all the major techniques and gives delegates the opportunity to practice and become proficient in them. Using real decision making examples they will embed their knowledge of these techniques so that they can use them comfortably and naturally in the workplace.

Delegates will learn how to use effectively:

- Intuitive Decision Making
- Pros and Cons
- PMI
- SWOT Analysis
- PEST Analysis
- Pareto Analysis
- Decision Trees
- Forcefield Analysis
- Cost Benefit Analysis

and will use this learning to:

- Understand more deeply what good decision making is and why it is important
- Understand the common problems in decision making
- Make better decisions at work

we also discuss:

- What stops us making a decision
- Group decision making
- Getting buy in to decisions

Style

A 1-day facilitated workshop with a mix of discussion and practical work that will provide delegates with the opportunity to practice the lessons learnt. Key Feature: This workshop will use live decision making situations faced by the delegates so that they not only leave the workshop with new ideas but also with a pack of practical output that can be deployed in their own organisation the very next day.

Target audience

Anyone in management who is responsible for decision making.

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